

Sales Executives

Description

We are looking for dynamic and results-driven Sales Executives to join our Training division. The ideal candidates will be responsible for driving sales and increasing student enrollments for our various IT training programs.

About Us:

GALTech School of Technology is a premier IT finishing school that prepares students for successful careers in the tech industry. We offer a range of job-oriented courses, including Full Stack Development, Data Science, AI, Digital Marketing, and more. Our programs include practical training through live projects, mentorship from experienced professionals, and job placement assistance.

Job Title: Sales Executives (3 Nos.)

Primary Focus:

- Directly selling courses to customers.
- Meeting specific sales targets.

Responsibilities:

- Identifying potential customers and generating leads.
- Making sales calls, presentations, and closing deals.
- Maintaining relationships with existing customers.
- Reporting on sales activities and performance.

Skills Required:

- Strong sales and negotiation skills.
- Excellent communication and interpersonal skills.
- Ability to understand customer needs and offer suitable products/services.
- Proven track record of meeting or exceeding sales targets.

Nature of Work:

- More transactional and focused on short-term results.
- Often involves with aggressive sales targets.

Qualifications:

- Education: Bachelor's degree in Business, Marketing, or a related field.
- Experience: 1-2 years of experience in sales, preferably in the education or training sector. Freshers who are confident in their sales skills can also apply.
- Attributes: Self-motivated, target-driven, and capable of handling multiple tasks efficiently.

Benefits:

- Competitive salary and performance-based incentives.
- Opportunities for professional growth and development.

How to Apply:

Interested candidates can send their resume and cover letter to hr@galtech.org. For more information about our courses and services, visit our website

Date posted

September 19, 2024

Hiring organization

GALTech Technologies Pvt Ltd

Job Location

Infopark Thrissur Campus, 680308,
Thrissur, Kerala, India

Employment Type

Full-time

Skills

Communication Skills, &
Interpersonal Skills

Industry

Software Development

Base Salary

INR 25000 - INR 40000

<https://www.galtechlearning.com>

Education

Bachelor's Degree

Contacts

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